





#### What we are.

- Flagship NYC music and technology business conference,
   October 15-18, 2024, Arlo Williamsburg Hotel, Brooklyn
- Global live music showcase curating breakthrough emerging artists at independent NYC venues and online
- Mondo sets the agenda for music, tech and media industry experts, innovators and thought-leaders



#### What we focus on.

- Al
- Artist management
- Artist advocacy
- Creation & production
- Data & Trends
- Distribution
- Investment & valuation
- Live music
- Music & Tech Law

#### Metaverse & Web3

- Music policy
  - Music supervision
    - Music technology
    - Revenue generation
      - Songwriting &
      - publishing
  - Steaming
- Trust & security

#### How we do it.

- Panels
- Product Demos
- Tracks and hubs
- One-on-ones
- Artist showcases
- Meet & Greets
- Networking
- Breakfast & lunch
- Evening reception

#### WHO ATTENDS MONDO?



#### Music industry executives

Eager to sign new talent and learn how new technologies will change the music landscape.





Pushing the envelope in AI, VR, data, metaverse, blockchain and other bleeding edge frontier tech.



Execs from sync, master licensing, film, TV, advertising, video games & trailers.



Live Entertainment

Venues, booking, ticketing, gear











#### Legal, Investment & Finance

Focusing on revenue generation, early-stage tech, music IP, licensing, digital currency and more



#### **Emerging Artists & Creatives**

Empowering career development and buildingwareness among fans, industry and media.

#### Streaming Media & Content

Local, regional, national and global.



#### **Brands**

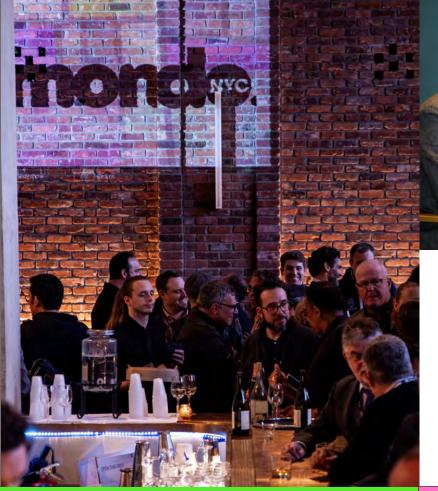
Tech, entertainment, financial services, communications, pop culture



## Special Events & Programming

RIAA Special
Presentation "Everything
You Need to Know
About Music Policy in
One Hour"





CLE Music & Tech Law Symposium
Powered by Michelman &
Robinson LLP & Covington &
Burling LLP Sponsored by CDAS,
Granderson des Rochers and
Recording Artists Project @
Harvard Law School

Guild of Music Supervisors Annual NYC Education Event & Film Festival

- The State of the Music Business 2024
- Future of Music Creation & Distribution
- Generative AI, Deep Fakes & Synthetic Content

# Presenting Partnership Opportunities

## OR INNOVATION LAB

Eight individual or multi-panel program slots available



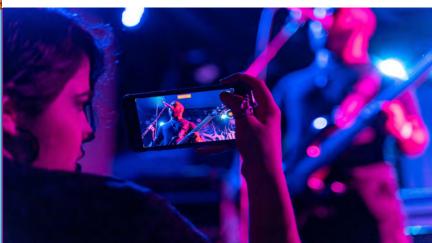


## Opening Night Reception

Grand Ballroom, Arlo Williamsburg Four Category Exclusive Sponsorships

#### Water Tower Residency or Hub

Welcome clients to one of NYC's most dramatic spaces overlooking the Lower Manhattan skyline Four events available





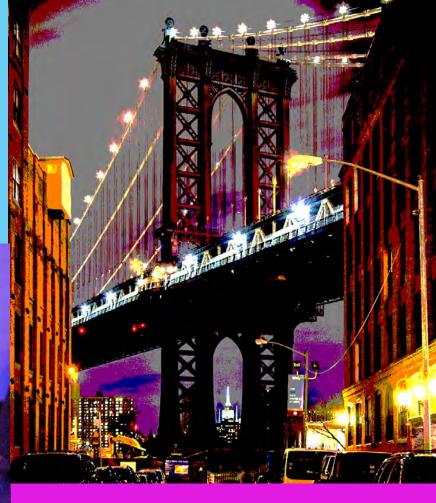
## **Artist Showcase or Product Reveal**

At Manhattan or Brooklyn indie venue

## ARLO WILLIAMSBURG CITY VIEW SUITE

Perched high above the East River, these suites are perfect for meet and greets and one-on-ones





## MONDO SALON SERIES

Host an invite-only networking event starting Q4 2024



#### Overview

- 1250 leading global music and tech business stakeholders: legacy executives, start-up entrepreneurs, investors, inventors, legal, brands, media, live, artists, songwriters and their respective advisors, representatives & rights-holders
- 53+% C-suite/owner/partner/senior executives
- Content focus: revenue generation, Al/new tech, distribution, data, rights, trust & security, policy, streaming, marketing, fan engagement and more.
- 200 music & tech speakers
- 60 sessions & workshops
- 40 showcase performers

#### 2024 Programming Highlights

- The State of the Music Business, 10/15
- Fireside: Concord CEO Bob Valentine & NYU's Larry Miller, 10/15
- AMRA Hosts MusicTech Intensive, 10/15
- RIAA Presents Everything You Need to Know About Music Policy, 10/16
- The State of A&R with Gabi Kochlani & BMG SVP Tab Nkhereanya, 10/16
- The Future of Music Creation & Distribution, 10/16
- The Future of Music Investment with JKBX's Scott Cohen & Sam Hendel, 10/17
- Covington Presents: Embracing Change and Dealmaking with Generative AI, Deepfakes and Synthetic Content, 10/17
- Guild of Music Supervisors NYC Education Event, 10/17
- Grayson Music Group presents "Meet the Creators" Mixer, 10/17
- CLE Music & Tech Law Symposium, 10/18
- Pro Bono Sessions for Independent Artists by RAP @ Harvard Law School,
   10/18
- Mondo Showcase Artists Class of 2024



#### MONDO.NYC ATTENDING ORGANIZATIONS

Mondo welcomes leading music and technology executives, entrepreneurs, representatives, educators, cultural personnel and artists in multiple disciplines and genres from 25+ territories worldwide.

#### business mgmt/rights/ finance/gov't/policy

AllianceBernstein, ASCAP, Banc of California, 10th Street, AMP, Anomaly, Artist for BMI, Citrin Cooperman, City National Bank Collective Entertainment, Creative Executive Worldwide, DDB, De Wolfe Music, Officers, DiMA, Double Six Rights Management, Exactuals, Flood Burnstead McCready & McCarthy, FUGA, Harbourview Equity, HIFI, Indify, Influence Media, Levity Music, LL Business Management, Massarsky LA, Out of Office Music, Peloton, Pivot Consulting, Music Fund, MusicCapital, MusicPro Insurance, NMPS, Peermusic, Pex, PRS For Music, PTR Strategic Ltd, RIAA, ROSTR, Rumblefish, Rytebox, SoundExchange, Squareup, The MLC, TKG Business Management, U.S Copyright Office

music supervision/licensing/ brands/media/marketing/ representation

Artist, Bloom Effect, COLORS Dentsu McGarry Bowen, Disko, F2 Entertainment, FCB, Found Objects, Groove Guild, Guild of Music Supervisors, Neophonic, Open Road Music, Project Gold, Proper One, Publicis, Pusher LLC, Quincy Jones Productions, Rebel, Saatchi & Saatchi, SyncFloor, Synchtank, Systemic, TaP Music, Venn Arts, Washington Street Publishing, William Morris Endeavor

streaming platform, creator tools, immersive audio, data, digital currency, NFTs

.Music, AllCertified, Amper Music, Async Art, Audible Reality, Audioshake, Audius, Bandlab, Bandzoogle, BeatBread, Crypto.com, DistroKid, Eluvio, Exploration, FanTracks, Gimme Radio, Immersion Networks, LANDR, Luminate, LyricFind, Mediatech MIDiA, PlusMusic, Qobux, Revoice, Roblox, Splash, Splice, Spotify, The Orchard, TIDAL, TikTok, Trac, Verifi Media, WaveAI, YouTube

#### label/publisher/ distribution

300 Ent, Atlantic Rec, AWAL, Beggars Group, Big Machine, BMG, Concord, Downtown, Exceleration, Glassnote, Hollywood Rec, Merge Rec, Mom +Pop Music, ONErpm, Reach Music, Reservoir, Robbins Ent, Rough Trade Publishing, Round Hill, Sony Music, Sony Music Publishing, Universal Music Group, Warner Chappell, Warner Music Group, Yep Rock Records

#### legal

- 8 New Square
- Blackstone Chambers
- Bray & Krais
- Covington & Burling
- King, Holmes, Paterno & Soriano
- Latham & Watkins
- Manatt, Phelps & **Phillips**
- Michelman & Robinson
- Mitchell Silberberg & Knupp
- Quinn Emanuel Urquhart & Sullivan

#### live

AEG Presents, Bohemian Foundation, Broadberry Ent Group, Brooklyn Bowl, City Winery, Live Music Society, Live Nation Ent, NIVA, NYC Nightlife United, NYIVA, Oak View Group, Red River Cultural District, Resound, See Tickets

#### media

Allaccess.com, Billboard, Business Insider, Disney, Endurance Media, HBO, NPR, Pandora, Rolling Stone, Shutterstock, SiriusXM, Variety, Viacom/CBS/Paramount/Showtme Vice, Wall Street Journal

#### trade/advocacy group

Academy of Country Music, AIMP, Clio Music, Copyright Alliance, Music Managers Forum-US, Onsite, Recording Academy, SONA, Women in Music

#### international

Consulate General of Canada, France Rocks, Italia Music Export, SOCAN, Sounds Australia, Swiss Live Talents, Taiwanese Waves

#### gaming/metaverse

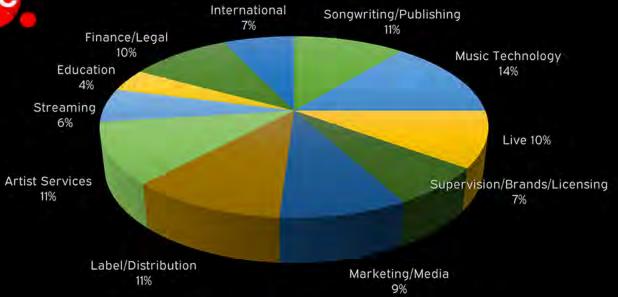
- Activision
- BITKRAFT
- Castle Games
- Drop
- Ready Games
- Riot Ğames
- Roblox

#### education/career development

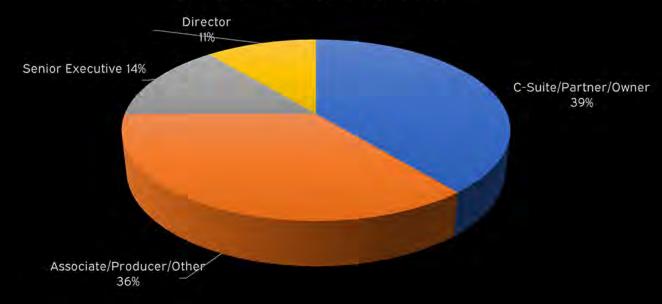
Berklee College of Music, Columbia University, EnterGain, George Washington University Law School, Harvard Law School, Lewis & Clark Law School, NYU Steinhardt, Penn State Dickinson Law, University of Iowa, USC



#### Business Attendee Breakdown Executives By Vertical



#### **Executives By Seniority**





#### Word of Mouth

- Thank you for the inspiration and opportunities you've brought to the industry.
- Really enjoyed this year's programming. Fantastic lineup and great insight from guests.
- I was very impressed with the level of content and discussion, much of which was very substantive and sophisticated.
- The buzz in the air, the conversations, the connections...EVERYONE was getting tremendous value out of the conference.
- Bobby and Joanne are two of the loveliest people in the biz and we are honored to know and work with y'all.
- It was such an amazing conference. So much learning and connecting.
- The overall vibe was great, the conversations were excellent.
- This year was my first Mondo and I had an amazing time! I came as both as artist and artist manager and left with so
  many brilliant insights on both sides.
- A fantastic event.
- Thank you, Mondo, for the platform to host this important and impactful conversation.
- Had an amazing time and met some great people. Yall killed it until next time!
- It's a great week of events that touches so many important facets of the industry.
- It was a flawless event. Kudos to you and your team!
- What a great day of programming!



### Connect



For more information & pricing contact Bobby Haber bobby@mondo.nyc